| | With Dividends Reinvested | | | | | Without Dividends Reinvested | | | | | | |
|--------------------|---------------------------|----------------|--------------|-----------|-------------|------------------------------|------------------|----------------|---------|--------------|--------------|-----------|
| Voor | Starting Capital | Ending Capital | Total Boturn | Income | Growth in | C+ | tarting Capital | Ending Capital | Stock | | Income | Growth in |
| Year | Starting Capital | Ending Capital | rotai keturn | Generated | d Income | 31 | Starting Capital | Ending Capital | Return | Total Return | Generated | Income |
| 1997 | \$ 100,000.00 | \$ 133,599.19 | 33.60% | \$ 2,82 | 7.98 | \$ | 100,000.00 | \$ 130,771.21 | 30.77% | 33.60% | \$ 2,827.98 | |
| 1998 | \$ 133,599.19 | \$ 156,226.91 | 16.94% | \$ 2,973 | 3.18 5.13% | \$ | 130,771.21 | \$ 150,009.71 | 14.71% | 16.94% | \$ 2,910.25 | 2.91% |
| 1999 | \$ 156,226.91 | \$ 162,322.24 | 3.90% | \$ 3,640 | 0.05 22.43% | \$ | 150,009.71 | \$ 152,367.28 | 1.57% | 3.90% | \$ 3,495.19 | 20.10% |
| 2000 | \$ 162,322.24 | \$ 180,075.90 | 10.94% | \$ 3,988 | 3.06 9.56% | \$ | 152,367.28 | \$ 165,288.66 | 8.48% | 10.94% | \$ 3,743.48 | 7.10% |
| 2001 | \$ 180,075.90 | \$ 181,900.09 | 1.01% | \$ 3,784 | 1.02 -5.12% | \$ | 165,288.66 | \$ 163,489.76 | -1.09% | 1.01% | \$ 3,473.29 | -7.22% |
| 2002 | \$ 181,900.09 | \$ 165,550.83 | -8.99% | \$ 3,89 | 7.75 3.01% | \$ | 163,489.76 | \$ 145,291.98 | -11.13% | -8.99% | \$ 3,503.26 | 0.86% |
| 2003 | \$ 165,550.83 | \$ 206,738.94 | 24.88% | \$ 4,45 | 7.02 14.35% | \$ | 145,291.98 | \$ 177,528.19 | 22.19% | 24.88% | \$ 3,911.61 | 11.66% |
| 2004 | \$ 206,738.94 | \$ 234,603.50 | 13.48% | \$ 5,204 | 1.82 16.78% | \$ | 177,528.19 | \$ 196,986.27 | 10.96% | 13.48% | \$ 4,469.42 | 14.26% |
| 2005 | \$ 234,603.50 | \$ 245,715.87 | 4.74% | \$ 5,930 | 0.41 13.94% | \$ | 196,986.27 | \$ 201,337.33 | 2.21% | 4.74% | \$ 4,979.50 | 11.41% |
| 2006 | \$ 245,715.87 | \$ 307,795.84 | 25.26% | \$ 6,883 | .10 16.03% | \$ | 201,337.33 | \$ 246,566.78 | 22.46% | 25.26% | \$ 5,638.31 | 13.23% |
| 2007 | \$ 307,795.84 | \$ 367,749.88 | 19.48% | \$ 8,150 | 0.07 18.44% | \$ | 246,566.78 | \$ 288,065.52 | 16.83% | 19.48% | \$ 6,528.80 | 15.79% |
| 2008 | \$ 367,749.88 | \$ 316,015.29 | -14.07% | \$ 9,713 | 3.44 19.18% | \$ | 288,065.52 | \$ 239,932.10 | -16.71% | -14.07% | \$ 7,608.73 | 16.54% |
| 2009 | \$ 316,015.29 | \$ 382,935.24 | 21.18% | \$ 9,75 | 7.57 0.45% | \$ | 239,932.10 | \$ 283,332.18 | 18.09% | 21.18% | \$ 7,408.36 | -2.63% |
| 2010 | \$ 382,935.24 | \$ 456,440.94 | 19.20% | \$ 11,186 | 5.06 14.64% | \$ | 283,332.18 | \$ 329,442.22 | 16.27% | 19.20% | \$ 8,276.52 | 11.72% |
| 2011 | \$ 456,440.94 | \$ 511,617.82 | 12.09% | \$ 13,559 | 9.61 21.22% | \$ | 329,442.22 | \$ 359,480.03 | 9.12% | 12.09% | \$ 9,786.83 | 18.25% |
| 2012 | \$ 511,617.82 | \$ 560,208.87 | 9.50% | \$ 15,959 | 9.13 17.70% | \$ | 359,480.03 | \$ 382,408.32 | 6.38% | 9.50% | \$ 11,213.43 | 14.58% |
| 2013 | \$ 560,208.87 | \$ 689,127.46 | 23.01% | \$ 18,612 | 2.08 16.62% | \$ | 382,408.32 | \$ 457,705.46 | 19.69% | 23.01% | \$ 12,704.93 | 13.30% |
| 2014 | \$ 689,127.46 | \$ 771,464.13 | 11.95% | \$ 21,929 | 0.06 17.82% | \$ | 457,705.46 | \$ 497,827.06 | 8.77% | 11.95% | \$ 14,564.87 | 14.64% |
| 2015 | \$ 771,464.13 | \$ 773,154.93 | 0.22% | \$ 24,990 | 0.00 13.96% | \$ | 497,827.06 | \$ 482,792.04 | -3.02% | 0.22% | \$ 16,126.09 | 10.72% |
| 2016 | \$ 773,154.93 | \$ 877,411.43 | 13.48% | \$ 27,264 | 1.95 9.10% | \$ | 482,792.04 | \$ 530,868.96 | 9.96% | 13.48% | \$ 17,025.44 | 5.58% |
| 2017 | \$ 877,411.43 | \$ 995,354.20 | 13.44% | \$ 29,369 | 9.93 7.72% | \$ | 530,868.96 | \$ 584,459.06 | 10.09% | 13.44% | \$ 17,769.98 | 4.37% |
| Summary Statistics | | | | | | | | | | | | |
| CAGR | | 11.56% | | 12 | 41% | | | 8.77% | | | 9.63% | |
| Std. Dev | | | 11.53% | | 7.30% | 5 | | | 11.40% | 11.53% | | 7.20% |
| Median | | | 13.44% | | 14.49% | 5 | | | 9.96% | 13.44% | | 11.69% |

¹⁾ All data is sourced from FactSet and Compustat.

- 4) Portfolio is equal-weighted at the beginning of each year.
- 5) Intra-year compounding does not occur in this backtest.
- 6) Please note that the pricing data is split and spin-off adjusted while DPS data is only split adjusted. Making a spin-off adjustment to the dividends—4 instances over a 21-year period—would modestly alter total return figures. However, the gap between the total return and income growth standard deviations remains robust, 4.94% and 4.98%, for the portfolio with and without dividends reinvested, respectively.

Compustat Dividend per Share Data via FactSet Research Systems:

Description: Dividends per Share by Ex-Date
Library: Compustat North America
Compustat/FactSet Detailed Description:

- This item represents the gross cash dividends by ex-date per share paid during the company's fiscal year. This item, excludes payments in preferred stock in lieu of cash, spin-offs, and stock of other corporations.
- Standard & Poor's uses the ex-date of the cash dividend to determine the reporting period in which the dividend is included. In cases where dividends are normally paid quarterly but the ex-dates of two dividend payments fall within the same quarter, both dividends are included in that quarter.
- This item includes any extra dividends whose ex-dates occur during the period.
- For annual and quarterly data, this item is adjusted for stock splits and dividends that occur in the reporting period by the Adjustment Factor (Cumulative) by ex-date for that period.
- For companies that have more than one class of common stock outstanding, Standard & Poor's bases dividends per share on the class of stock that is most widely traded.

²⁾ Prices are sourced from FactSet and are split and spin-off adjusted.

³⁾ DPS data is sourced from Compustat through FactSet. This data item is adjusted for stock splits and also includes any extra dividends whose ex-dates occur during the period. For the full Compustat DPS description, please see note below.